

\*\*\*PRESS RELEASE\*\*\*

## Axis Global Partners Joins NetSuite Solution Provider Program

*Axis Global Partners Builds Cloud Computing Practice with NetSuite*

### ***For Immediate Release***

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**Miami, FL - August 21, 2012** – Axis Global Partners, a full service software provider, today announced it has joined the NetSuite Solution Provider Program to meet the growing demand for cloud-based business management solutions. Axis Global Partners is building a cloud computing practice with NetSuite.

Axis Global Partners partnered with NetSuite to meet the unique needs of Axis' broad geographic coverage, having clients throughout the US, Canada and the Caribbean. A solution with robust multilingual, multinational and multicurrency support was critical in the selection of a cloud product, and one NetSuite is uniquely able to fulfill.

"This partnership is key to the strategic growth plans of Axis, offering prospects and clients a web-based integrated business system with access to their business information from anywhere in real-time. NetSuite enables us to offer a cloud-based business solution. Previously we could only offer an on-premise solution," said Manny Buigas, Principal at Axis Global Partners. "Our clients and prospects now have the option to freely choose what works best for them, while further strengthening our existing relationships with them."

"With more and more customers looking for cloud options, adding NetSuite to the portfolio just made sense. To be successful you have to listen to your clients and be where they want to be. We're following the demand," said Sean Brady, Professional Services Manager, at Axis. "We wanted to extend our offerings to meet the needs of our clients, as we are seeing new entrants to the marketplace and fast-growing companies with multiple locations only looking for cloud-based products. For Axis to remain competitive, adding a cloud practice was a must."

"Experienced and respected firms like Axis expand their product portfolios with great diligence. NetSuite is thrilled to be the cloud solution for Axis," said Craig West, VP of Channel Sales at NetSuite. "The combination of Axis' expertise with NetSuite's product and partnering model make them well positioned to create great success in the marketplace."

For more information on the NetSuite Solution Provider Program, please visit:

<http://www.netsuite.com/portal/partners/solutionprogram/main.shtml>.

### **About Axis Global Partners**

Axis Global Partners is comprised of experienced and passionate professionals that assist small and medium sized enterprises perform at the highest levels so they can create sustainable value for their customers and stakeholders. From strategy to execution we listen to your needs and strive to deliver solutions that exceed expectations. We will always provide services and products that commit to excellence; these will be judged by how well they deliver not only what we promise, but also by adding value that goes beyond what is expected. To learn more visit <http://www.axisglobalpartners.com>.

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